

# TAIWAN

## MACHINE

## TOOLS

## SHAPING THE

## WORLD



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# 2017 Taiwan-Thailand Auto Manufacturer Event

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Corporate Synergy Development Center  
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Taiwan External Trade Development Council  
[www.taitra.org.tw](http://www.taitra.org.tw)

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## Event Objective

To promote the technology and value of Taiwanese machine tools and equipment to Thai manufacturers; to encourage the cooperation between Taiwan and Thailand machine tool corporations. We hope that this information exchange meeting will allow Taiwanese metalworking manufacturers to learn more about needs of Thai end users and service providers and allow Taiwanese companies to procure machines tailored for their needs.

## Event Information

In order to strengthen the R & D innovation cooperation between Taiwan and Thailand machine tools industry, we will share the applicable solutions from Taiwanese metalworking corporations in the Smart Manufacturing industry.

Furthermore, we hope that Thai metalworking manufacturers will join this event in goal of expanding business cooperation between our two countries and finding suitable suppliers for their factories. We hope that through face-to-face negotiations, Taiwan's machine tool manufacturers will have an opportunity to present their product qualities and establish fruitful cooperation with Thai companies.

## Taiwan Machine Tools Industry

In the new environment brought by the smart manufacturing, how to choose the upstream and downstream cooperation partners has become an significant issue to every corporation. To answer the question of how to create new advantages and go beyond the competitors in this changing environment is the goal of this project.

Thailand is the third largest importer of Taiwan's machine tools. During January to May of 2017, it was valued at \$ 51.31 million, which shows a 21.5% increase when comparig to the same period last year. It clearly indicates that Taiwan's products are well received by Thai businesses.

Thailand is an important market in SE Asian region and as Taiwan's machine tools are excellent quality, cost-efficient, customizable and innovative, they will surely be of good use for Thailand's manufacturing industry in significantly enhancing the growth of Thai automotive industry.



## Agenda - November 24, 2017

Time	2017 Taiwan Thailand Auto Manufacturer Event
13:30-14:00	<b>Registration</b>
14:00-14:05	Welcome speech
14:05-14:15	Thailand TAPMA opening speech
14:15-14:30	"Taipei Economic and Culture Office in Thailand" opening speech
14:30-14:35	Introduction: Tongtai Machine & Tool Co., LTD
14:35-14:55	<b>Intelligent machining solutions in the age of producing automotive precision components</b>
14:55-15:00	Thai summary
15:00-15:05	Introduction: SHIEH YIH Machinery Industry Co., LTD
15:05-15:25	<b>Increasing production efficiency by applying comprehensive smart press line</b>
15:25-15:30	Thai summary
15:30-15:35	Introduction: Jainnher Machine Co., LTD
15:35-15:55	<b>Versatile automated grinding systems that achieves quality consistency and automotive mass-production</b>
15:55-16:00	Thai summary
16:00-18:00	<b>Cocktail Party</b>

*\* Interpreters of Chinese and Thai languages will be available during the meeting.*

# ORGANIZER

## Taiwan Corporate Synergy Development Center (CSD)

**Taiwan Corporate Synergy Development Center (CSD)** is a nonprofit organization that aims to synergize the Taiwan industrial upstream, midstream and downstream efforts and to strengthen the industry as a whole. CSD offers various consultation services, such as Total Quality Management, Lean Manufacturing, Total Productive Maintenance, Customer Experience Management, etc. The organization facilitates cooperation and partnerships to gain mutual advantages for win-win outcomes. CSD also works with the government to support the domestic technical development, upgrade the industry and generate business opportunities and intelligence for domestic manufacturers.



# Association

## Taiwan External Trade Development Council (TAITRA)

Founded in 1970 to help promote foreign trade, the **Taiwan External Trade Development Council (TAITRA)** is the foremost non-profit trade promotion organization in Taiwan. Jointly sponsored by the government, industry associations, and several commercial organizations, TAITRA assists Taiwan businesses and manufacturers with reinforcing their international competitiveness and in coping with the challenges they face in foreign markets.



TAITRA boasts a well-coordinated trade promotion and information network of over 1,200 trained specialists stationed throughout its Taipei headquarters, four local branch offices in Hsinchu, Taichung, Tainan and Kaohsiung, and 60 overseas branch offices worldwide. Together with its sister organizations, Taiwan Trade Center (TTC) and Taipei World Trade Center (TWTC), TAITRA has created a wealth of trade opportunities through effective promotion strategies.



# Association

## Thailand Autoparts Manufacturers Association (TAPMA)

**Thailand Autoparts Manufacturers Association (TAPMA)** was created with approval of the Ministry of Commerce in 1978. It is composed of auto parts manufacturing companies from the private sector. They serve as the main voice of auto parts industrialists in the country that protects, supports and develops the Thai industries. TAPMA was also created to identify and address problems that hinder the automobile industry's development in terms of production technology efficiencies, raw material import difficulties and workforce challenges, especially attracting and developing skilled laborers and engineers. Presently, TAPMA is entrusted by the government and its more than 401 members to represent the automobile parts industry and elevate the country to greater heights.





# Speakers

## Tongtai Machine & Tool Co., LTD



### Allen Chen

Intelligent machining solutions in the age of producing automotive precision components.



**Tongtai Machine & Tool Co., Ltd.** was established in 1969, in Kaohsiung, Taiwan, and become a listed company at the stock exchange market in 2003. Tongtai has diverse production lines including vertical/horizontal machining centers, vertical/horizontal lathes, multi-tasking machining centers, boring & milling lathes, metal additive manufacturing equipment, PCB machine, and laser processing equipment, thus allowing us to provide a one-stop solution for any requirement.

"Innovation" is the key of Tongtai's development, the company invests 3%-5% as R&D's budget annually. Its development also spans across advanced processing technology such as ultrasonic assisted machining, laser processing, 3D metal printing. Based on years of experiences and technology, Tongtai has successfully passed the application of 73 patents in Taiwan, Japan and other countries.

Furthermore, the company's professional software and automated system research unit can deal with anything from smart manufacturing systems, production line management system and enhanced smart production lines, developing from PLC composition to machine control system.

Tongtai has direct sales offices in Asia, Europe, South-East Asia and other key countries, such as our branches in China, Japan, Thailand and other over 60 sales service networks, reliable vendors are available locally.



# Speakers

## SHIEH YIH Machinery Industry Co., LTD



### Steven Lee

Increasing production efficiency by applying comprehensive smart press line



Since establishment in 1962 and throughout more than 5 decades of development, **SEYI** has always been persistent on professional operation and advanced technology in research and development, so we can protect customer's interests by providing safe product of excellent quality, reasonable price, fast delivery and thorough service. Among press equipment manufacturers worldwide, SEYI has earned the leading position with press products from 25 tons to 4000 tons. SEYI's manufacturing plants for mechanical press equipments have be established in both Taiwan and China. Starting from Europe, United States, Thailand and Mexico, our network of sales and service is all over the world. SEYI does not only provide press products, but also the "Total Solution" service including peripherals such as feeding machine, transporting device and auxiliary equipments to maximize customer's revenue. In the ever-changing competition within international market, SEYI always emphasizes on stable operation. SEYI's products have been sold to more than 50 countries worldwide. The company also obtained numerous quality and business awards all over the world. SEYI's products are provided to major automobile plants and their major accessory plants. For the future, the aeromechanic and medical instrument industries can be possible fields for SEYI's business to expand.



# Speakers

**Jainnher Machine Co., LTD**

**JAINNHER®**

## William Lee

Versatile automated grinding systems that achieves quality consistency and automotive mass-production



Since 1982 **JAINNHER MACHINE CO., LTD.** has excelled in the development of centerless grinding technology. Dedicated to advancements in diversity and automation, JAINNHER are constantly offering new and improved machinery. JAINNHER's main products include centerless, cylindrical and internal grinding machines as well as various NC & CNC automatic loading and unloading systems. In the machinery industry, precision requirements are the highest for grinding machines. Accordingly, JAINNHER implement stringent quality control throughout the production process. An abundance of technical experience and advancement backs our maxim, "Exceeding the Pursuit of Excellence." As JAINNHER strives forth in R&D, our clients reap the benefits of exponential refinements. Grinding Requirements continue to rise, and satisfied customers have come to expect that our first class products equip them to conquer the demands they face in the industry. The company's grinder is applicable for essential industrial applications in a wide range of fields – including motor vehicles, bicycle parts and centerless grinders, tools, cutting tools, pneumatic tools, shafts, ball screws, NC & CNC internal grinders, etc. The company offers innovative design, high rigidity, high accuracy, high efficiency, guaranteed quality.

JAINNHER is always ready to give you the best solutions to your cylindrical grinder needs.

Jainnher team has a broad range of expertise which allows us to provide our clients with CNC cylindrical grinding machine.





